



Red Bank Regional High School District Evaluation Committee Report For the Custodial Services RFP

1. List of Proposers:

- ACB Services Inc
- Pritchard Industries

2. List of Evaluation Committee Members

- Debra Pappagallo, Business Administrator
- Kimberly Kelly, Assistant Business Administrator
- Julius Clark, High School Principal
- Manny Pabon, Facilities Manager

3. Cost of Proposals (Ranked from lowest to highest two-year price):

Proposer	Total Proposal Cost		Extra Services-Per Hour	
	Year 1	Year 2	Year 1	Year 2
ACB Services Inc.	\$ 632,614.00	\$ 783,400.63	\$ 44.00	\$ 46.50
Pritchard Industries	\$ 735,825.03	\$ 983,474.32	\$ 45.00	\$ 46.00

4. Evaluation Criteria: The following was the Criteria used by the committee in evaluating the proposals:

Item	Maximum Points
Cost of Contract	15
Experience and Financial Stability of Organization	10
Proof of Positive Customer Service and Performance to Public School District's in similarly situated contracts to the Red Bank Regional School District	10
Proposed Equipment, Supply and Product list	10
Transition Plan and proof availability to comply with all requirements and specifications for July 1, 2023 start date	10

**Red Bank Regional High School District Evaluation Committee Report
For the Custodial Services RFP**

Qualifications and Experience of On Site Supervisors and Upper Management Team	10
Proposed Staff Management and Training Programs for both custodial and Supervisory positions	9
An approach that best benefits the School District	9
Organization's ability to meets the needs for Custodial Operation	9
Completeness and Presentation of Proposal	8
Total Available Points	100

5. Scoring: The following are the actual points for each proposer:

Item	Total Points Scored by Committee	
	Pritchard	ACB
Cost of Contract	27	60
Experience and Financial Stability of Organization	31	36
Proof of Positive Customer Service and Performance to Public School District's in similarly situated contracts to the Red Bank Regional School District	40	35
Proposed Equipment, Supply and Product list	40	40
Transition Plan and proof availability to comply with all requirements and specifications for July 1, 2023 start date	40	37
Qualifications and Experience of On Site Supervisors and Upper Management Team	40	33
Proposed Staff Management and Training Programs for both custodial and Supervisory positions	36	36
An approach that best benefits the School District	36	33
Organization's ability to meets the needs for Custodial Operation	36	35
Completeness and Presentation of Proposal	24	27
Total Points	350	372

Red Bank Regional High School District Evaluation Committee Report
For the Custodial Services RFP

6. Scoring Summary:

There were four members on the committee with maximum points of 100 per scoring member; therefore, each proposer had a potential of 400 maximum points

- ACB Services, Inc. Total Points = 372
- Pritchard Industries Total Points = 350

7. Recommendation of the Red Bank Regional High School District's Custodial RFP Evaluation Committee:

- Each Proposer is considered a qualified responder.
- Price of contract must be the highest consideration factor which drove the highest points scored by ACB in that category.
- Other categories varied between each proposer as being scored higher or lower based on each of the committee member's interpretation of the proposal package.
- Upon review of the proposal submitted and based upon the RFP evaluation criteria, the committee concludes that ACB Services Inc.'s proposal is most advantageous to the Red Bank Regional High School District.